

EXHIBIT A

SPECIALTY CARE

Scope of Service: 18.1 POSITIONS/SPECIALTY CARE

Contractor will provide qualified physicians to render services for **Cardiology, Cardiology-Cath Lab, Cardiology NP or PA, Dermatology, Geneticist, Endocrinology, Gastroenterology, Hematology/Oncology, Radiology, Neurology, Neurology PA, Pathology, Pulmonology/Critical Care, Nephrology, Program Director and Consults.**

Contractor will provide 18.1 full-time equivalent physicians for Specialty Care services, which include direct physician services and teaching of all associated resident physicians in training. Reimbursement will be based on FTEs provided and at the rate detailed in Exhibit B1. Contractor must meet program objectives and/or residency requirements.

Cardiology; Cardiology Cath Lab; Nurse Practitioner/Physician Assistant-Cardiology:

Contractor shall provide Cardiology physicians and Nurse Practitioners/Physician Assistants to render services including clinical and Cath Lab services, and any extended medical care as deemed necessary by patient need. Contractor will be responsible for Cardiology coverage at all times. Physicians and Nurse Practitioners/Physician Assistants shall provide such reports as are necessary to complete patient medical records. Services will be compensated in accordance with Exhibit B1.

Dermatology:

Contractor shall provide Dermatology physicians to render services in accordance with the terms of this Agreement. Contractor will be responsible for Dermatology coverage at all times. Physicians shall provide such reports as necessary to complete patient medical records. Services will be compensated in accordance with Exhibit B1.

Geneticist:

Contractor will provide Geneticist physicians to render services in accordance with the terms of this Agreement. Contractor will be responsible for Geneticist coverage at all times. Physicians shall provide such reports necessary to complete patient medical records. Services will be compensated in accordance with Exhibit B1.

Endocrinology:

Contractor will provide Endocrinology physicians to render services in accordance with the terms of this Agreement. Contractor will be responsible for Endocrinology coverage at all times. Physicians shall provide such reports necessary to complete patient medical records. Services will be compensated in accordance with Exhibit B1.

Gastroenterology:

Contractor will provide Gastroenterology physicians to render services in accordance with the terms of this Agreement. Contractor will be responsible for Gastroenterology coverage at all times. Physicians shall provide such reports necessary to complete patient medical records. Services will be compensated in accordance with Exhibit B1.

Hematology/Oncology:

Contractor will provide Hematology/Oncology physicians to render services in accordance with the terms of this Agreement. Contractor will be responsible for Hematology/Oncology coverage at all times. Physicians shall provide such reports necessary to complete patient medical records. Services will be compensated in accordance with Exhibit B1.

Radiology:

Contractor will provide Radiology physicians to render services in accordance with the terms of this Agreement. Contractor will be responsible for Radiology coverage at all times. Physicians shall provide such reports necessary to complete patient medical records. Services will be compensated in accordance with Exhibit B1.

Neurology; Physician Assistant-Neurology:

Contractor will provide Neurology physicians and Physician Assistants to render services in accordance with the terms of this Agreement. Contractor will be responsible for Neurology coverage at all times. Physicians shall provide such reports necessary to complete patient medical records. Services will be compensated in accordance with Exhibit B1.

Pathology:

Contractor will provide Pathology physicians to render services in accordance with the terms of this Agreement. Contractor will be responsible for Pathology coverage at all times. Physicians shall provide such reports necessary to complete patient medical records. Services will be compensated in accordance with Exhibit B1.

Pulmonology/Critical Care:

Contractor will provide Pulmonology/Critical Care physicians to render services in accordance with the terms of this Agreement. Contractor will be responsible for Pulmonology coverage at all times. Physicians shall provide such reports necessary to complete patient medical records. Services will be compensated in accordance with Exhibit B1.

Nephrology:

Contractor will provide Nephrology physicians to render services in accordance with the terms of this Agreement. Contractor will be responsible for Nephrology coverage at all times. Physicians shall provide such reports necessary to complete patient medical records. Services will be compensated in accordance with Exhibit B1.

Program Director:

Contractor will provide a Graduate Medical Education Program Director who shall be mutually agreed to by Contractor and the Hospital. The Program Director will render services in accordance with the requirements of the ACGME and the appropriate Residency Review Committee.

Consults:

Contractor will provide additional physicians in various specialties for patient care and teaching on an as needed basis.

PRIMARY CARE

Scope of Service: 25.6 Positions PRIMARY CARE

Contractor will provide qualified physicians to render services for **Internal Medicine, Infectious Disease, Critical Care, Pulmonology, Internal Medicine/Pediatrics, Internal Medicine/ER, Family Practice, Pediatrics, Neonatology/Pediatrics, Pediatric Gastroenterology, OB/GYN, Physician Assistant-Internal Medicine, Nurse Practitioner-Pediatrics, Nurse Practitioner-Family Practice; Psychiatry, Psychology and Nurse Practitioner-Family Practice**

Contractor will provide 25.6 full-time equivalent physicians for Primary Care services, which include direct physician services and teaching of all associated resident physicians in training. Reimbursement will be based on FTEs provided and at the rate detailed in Exhibit B2. Contractor must meet program objectives and/or residency requirements.

Internal Medicine:

Contractor will provide Internal Medicine physicians to render services in accordance with the terms of this Agreement. Contractor will be responsible for Internal Medicine coverage at all times. Physicians shall provide such reports necessary to complete patient medical records. Services will be compensated in accordance with Exhibit B2.

Infectious Disease:

Contractor will provide Infectious Disease physicians to render services in accordance with the terms of this Agreement. Contractor will be responsible for Infectious Disease coverage at all times. Physicians shall provide such reports necessary to complete patient medical records. Services will be compensated in accordance with Exhibit B2.

Critical Care:

Contractor will provide Critical Care physicians to render services in accordance with the terms of this Agreement. Contractor will be responsible for Critical Care coverage at all times.

Physicians shall provide such reports necessary to complete patient medical records. Services will be compensated in accordance with Exhibit B2.

Pulmonology:

Contractor will provide Pulmonology physicians to render services in accordance with the terms of this Agreement. Contractor will be responsible for Pulmonology coverage at all times. Physicians shall provide such reports necessary to complete patient medical records. Services will be compensated in accordance with Exhibit B2.

Internal Medicine/Pediatrics

Contractor will provide physicians and Nurse Practitioners to render Internal Medicine/Pediatrics services in accordance with the terms of this Agreement. Contractor will be responsible for Internal Medicine/Pediatrics coverage at all times. Nurse Practitioners shall provide such reports necessary to complete patient medical records. Services will be compensated in accordance with Exhibit B2.

Internal Medicine/Emergency Room:

Contractor will provide Internal Medicine/Emergency Room physicians to render services in accordance with the terms of this Agreement. Contractor will be responsible for Internal Medicine/Emergency Room coverage at all times. Physicians shall provide such reports necessary to complete patient medical records. Services will be compensated in accordance with Exhibit B2.

Family Practice:

Contractor will provide Family Practice physicians to render services in accordance with the terms of this Agreement. Contractor will be responsible for Family Practice coverage at all times. Physicians shall provide such reports necessary to complete patient medical records. Services will be compensated in accordance with Exhibit B2.

Pediatrics; Nurse Practitioner -Pediatrics:

Contractor will provide Pediatric physicians and Nurse Practitioners to render services in accordance with the terms of this Agreement. Contractor will be responsible for Pediatric coverage at all times. Physicians and Nurse Practitioners shall provide such reports necessary to complete patient medical records. Services will be compensated in accordance with Exhibit B2.

Neonatology/Pediatrics:

Contractor will provide Neonatology/Pediatrics physicians to render services in accordance with the terms of this Agreement. Contractor will be responsible for Neonatology/Pediatrics coverage at all times. Physicians shall provide such reports necessary to complete patient medical records. Services will be compensated in accordance with Exhibit B2.

Pediatric Gastroenterology:

Contractor will provide Pediatric Gastroenterology physicians to render services in accordance with the terms of this Agreement. Contractor will be responsible for Pediatric Gastroenterology coverage at all times. Physicians shall provide such reports necessary to complete patient medical records. Services will be compensated in accordance with Exhibit B2.

Obstetrics-Gynecology; Physician Assistant-Obstetrics:

Contractor will provide Ob-Gyn physicians and extended Ob/Gyn care in accordance with the terms of this Agreement. Contractor will be responsible for Ob-Gyn coverage at all times. Physicians and PA shall provide such reports as necessary to complete patient medical records. Services will be compensated in accordance with Exhibit B2

Physician Assistant –Internal Medicine:

Contractor will provide a Physician Assistant-IM to render services in accordance with the terms of this Agreement. Contractor will be responsible for PA-IM coverage at all times. PA shall provide such reports necessary to complete patient medical records. Services will be compensated in accordance with Exhibit B2.

Nurse Practitioner-Family Practice:

Contractor will provide Nurse Practitioners-Family Practice to render services in accordance with the terms of this Agreement. Contractor will be responsible for Nurse Practitioner-Family Practice coverage at all times. Nurse Practitioners shall provide such reports necessary to complete patient medical records. Services will be compensated in accordance with Exhibit B2.

Psychiatry; Psychology; Nurse Practitioner-Family Practice:

Contractor will provide Psychiatry physicians, Psychologists and Nurse Practitioners—Family Practice in accordance with the terms of this Agreement. Contractor will be responsible for Psychiatry and Psychology coverage at all times. Physicians and Nurse Practitioners shall provide such reports as necessary to complete patient medical records. Services will be compensated in accordance with Exhibit B2

SURGICAL & MEDICAL DIRECTOR

Scope of Service: 13.8 positions

Contractor will provide qualified physicians to render services for **General Surgery, Vascular Surgery, Cardiovascular Surgery, Wound Care, Anesthesiology, Orthopedics, Orthopedics Physician Assistant, Urology, Urology Physician Assistant Ophthalmology, Retina Specialist and Medical Director.**

Contractor will provide 13.8 full-time equivalent physicians for Surgical and Medical Director services, which include direct physician services and teaching of all associated resident

physicians in training. Reimbursement will be based on FTEs provided and at the rate detailed in Exhibit B3. Contractor must meet program objectives and/or residency requirements.

General Surgery; Vascular Surgery; Cardiovascular Surgery:

Contractor will provide General, Vascular and Cardiovascular Surgery physicians to render services in accordance with the terms of this Agreement. Contractor will be responsible for General, Vascular and Cardiovascular Surgery coverage at all times. Physicians shall provide such reports necessary to complete patient medical records. Services will be compensated in accordance with Exhibit B3.

Nurse Practitioner - Wound Care Services:

Contractor will provide NP-Wound Care services in accordance with the terms of this Agreement. Contractor will be responsible for NP-Wound Care coverage at all times. NP shall provide such reports necessary to complete patient medical records. Services will be compensated in accordance with Exhibit B3.

Anesthesiology:

Contractor will provide Anesthesiology physicians to render services in accordance with the terms of this Agreement. Contractor will be responsible for Anesthesiology coverage at all times. Physicians shall provide such reports necessary to complete patient medical records. Services will be compensated in accordance with Exhibit B3.

Orthopedics; Physician Assistant-Orthopedics:

Contractor will provide Orthopedics physicians and Physician Assistants to render services in accordance with the terms of this Agreement. Contractor will be responsible for Orthopedics coverage at all times. Physicians and Physician Assistants shall provide such reports necessary to complete patient medical records. Services will be compensated in accordance with Exhibit B3.

Urology; Physician Assistant-Urology:

Contractor will provide Urology physicians and Physician Assistants to render services in accordance with the terms of this Agreement. Contractor will be responsible for Urology coverage at all times. Physicians and Physician Assistants shall provide such reports necessary to complete patient medical records. Services will be compensated in accordance with Exhibit B3.

Ophthalmology; Retina Specialist:

Contractor will provide Ophthalmology and Retina Specialist physicians to render services in accordance with the terms of this Agreement. Contractor will be responsible for Ophthalmology and Retina Specialist coverage at all times. Physicians shall provide such reports necessary to complete patient medical records. Services will be compensated in accordance with Exhibit B3. Contractor will provide Ophthalmology /Retina specialist to Eye Clinic and also including surgical procedures. Contractor will be responsible for Ophthalmology Clinic coverage at all

times. Physicians shall provide reports necessary to complete patient medical record. Services will be compensated in accordance with Exhibit B3.

Medical Director

Contractor will provide a physician to provide part-time Medical Director services. Duties of the Medical Director will be delegated by the Hospital Administrator and will include, but not be limited to, leadership, quality control, disease management and any other duties as reasonably required. The Medical Director will be responsible for providing adequate physician staffing for the Hospital and its clinics at all times.

The Medical Director will be appointed by Contractor's Board of Directors, subject to the annual approval of the Hospital's governing body. Failure of the Hospital's governing body to approve the continued service of the Medical Director shall be considered approval of his continued service.

The Hospital's governing body will have the right to request removal of the Medical Director for cause only with documentation of unsatisfactory performance. Such removal shall be subject to the concurrence of Contractor's Board of Directors.

EMERGENCY DEPARTMENT

Scope of Service: EMERGENCY DEPARTMENT

Contractor will provide qualified physicians and physician extenders to render services to the Emergency Department as set forth in Exhibit B4. Compensation for such services is set forth in Exhibit B4.

MOONLIGHTING SERVICES

Scope of Service: MOONLIGHTING SERVICES:

Contractor will provide qualified physicians to render moonlighting services for various departments 24 hours per day as set forth in Exhibit B5. Compensation for such services is set forth in Exhibit B4.

SUPPLEMENTAL SERVICES

Scope of Service: CRNAs, PHYSICIAN EXTENDERS AND RESIDENTS

SLMA will assume employment of the Hospital's CRNAs, Internal Medicine Nurse Practitioner and residents in the Hospital's Internal Medicine GME program. Current compensation is being transferred to SLMA thru this contract per Exhibit B6.

Contractor shall provide Certified Registered Nurse Anesthetist, Internal Medicine Nurse Practitioner, and Internal Medicine Resident services within the terms of this agreement. The CRNAs will provide anesthesia administration under the direct medical guidance and oversight of the anesthesiologists. The Nurse Practitioner will provide services on the Internal Medicine service with oversight by the Chief of Medicine. The Internal Medicine Residents will perform

non-billable patient care as described in their Program Information Form (PIF). SLMA personnel will continue to provide oversight and direction of their training program.

All such personnel shall provide reports as necessary to complete patient medical records.

EXHIBIT B
COMPENSATION FOR PROFESSIONAL SERVICES

Exhibit B1

South Louisiana Medical Associates Professional Contra

Specialty Care	Positions	AMGA	AMGA * FTE	82 % Salary	31% Fringe	9% Overhead	Total Salary	Total Salary, Fringe, O/H less 1%	Resident Supervision	Admin	Patient Care	Resident Supervision	Admin	Patient Care	Salary
Cardiology	1	\$ 424,379	\$ 424,379	\$ 347,991	\$ 107,877	\$ 31,319	\$ 487,187	\$ 482,315	39.67%	25.54%	34.79%	\$ 191,334	\$ 123,183	\$ 167,797	\$ 482,315
Cardiology Cath Lab	0.8	\$ 368,636	\$ 294,909	\$ 241,825	\$ 74,966	\$ 21,764	\$ 338,555	\$ 335,170	39.67%	25.54%	34.79%	\$ 132,962	\$ 85,602	\$ 116,606	\$ 335,170
Cardiology NP or PA	1	\$ 80,121	\$ 80,121	\$ 65,699	\$ 20,367	\$ 5,913	\$ 91,979	\$ 91,059	0.00%	0.00%	100.00%	\$ -	\$ -	\$ 91,059	\$ 91,059
Dermatology	0.4	\$ 319,157	\$ 127,663	\$ 104,683	\$ -	\$ 9,422	\$ 114,105	\$ 112,964	58.33%	0.00%	41.67%	\$ 65,896	\$ -	\$ 47,068	\$ 112,964
Gastroenterology	1	\$ 308,686	\$ 308,686	\$ 253,123	\$ 78,468	\$ 22,781	\$ 354,372	\$ 350,828	70.97%	0.00%	29.03%	\$ 248,975	\$ -	\$ 101,853	\$ 350,828
Bacteriology	0.6	\$ 226,054	\$ 135,632	\$ 111,219	\$ 34,478	\$ 10,010	\$ 155,706	\$ 154,149	30.46%	12.64%	56.90%	\$ 46,953	\$ 19,490	\$ 87,705	\$ 154,149
Hematology/Oncology	1	\$ 343,241	\$ 343,241	\$ 281,458	\$ 87,252	\$ 25,331	\$ 394,041	\$ 390,100	23.84%	2.14%	74.02%	\$ 93,013	\$ 8,330	\$ 285,757	\$ 390,100
Radiology	1	\$ 415,453	\$ 415,453	\$ 340,671	\$ 105,608	\$ 30,660	\$ 476,940	\$ 472,171	39.17%	10.54%	50.30%	\$ 184,926	\$ 49,752	\$ 237,493	\$ 472,171
Radiology	1	\$ 415,453	\$ 415,453	\$ 340,671	\$ 105,608	\$ 30,660	\$ 476,940	\$ 472,171	39.17%	10.54%	50.30%	\$ 184,926	\$ 49,752	\$ 237,493	\$ 472,171
Radiology	1	\$ 415,453	\$ 415,453	\$ 340,671	\$ 105,608	\$ 30,660	\$ 476,940	\$ 472,171	39.17%	10.54%	50.30%	\$ 184,926	\$ 49,752	\$ 237,493	\$ 472,171
Radiology	1.7	\$ 511,485	\$ 869,525	\$ 869,525	\$ -	\$ 78,257	\$ 947,782	\$ 938,304	0.00%	0.00%	100.00%	\$ -	\$ -	\$ 938,304	\$ 938,304
Neurology	0.8	\$ 285,549	\$ 188,439	\$ 154,520	\$ 47,901	\$ 13,907	\$ 216,528	\$ 214,165	43.02%	21.32%	35.66%	\$ 92,141	\$ 45,655	\$ 76,369	\$ 214,165
Neurology PA	0.8	\$ 80,121	\$ 64,097	\$ 52,559	\$ 16,293	\$ 4,730	\$ 73,583	\$ 72,847	28.51%	9.05%	62.44%	\$ 20,766	\$ 6,593	\$ 45,888	\$ 72,847
Pathology	1	\$ 274,767	\$ 274,767	\$ 225,399	\$ 69,846	\$ 20,278	\$ 315,433	\$ 312,278	6.06%	20.06%	73.88%	\$ 18,939	\$ 62,628	\$ 239,711	\$ 312,278
Pathology	1	\$ 274,767	\$ 274,767	\$ 225,399	\$ 69,846	\$ 20,278	\$ 315,433	\$ 312,278	6.06%	20.06%	73.88%	\$ 18,939	\$ 62,628	\$ 239,711	\$ 312,278
Pathology	1	\$ 274,767	\$ 274,767	\$ 225,399	\$ 69,846	\$ 20,278	\$ 315,433	\$ 312,278	6.06%	20.06%	73.88%	\$ 18,939	\$ 62,628	\$ 239,711	\$ 312,278
Pulmonary CC	1	\$ 271,529	\$ 271,529	\$ 222,654	\$ 69,023	\$ 20,039	\$ 311,715	\$ 308,598	55.00%	13.33%	31.67%	\$ 169,729	\$ 41,146	\$ 97,723	\$ 308,598
Nephrology	1	\$ 256,293	\$ 256,293	\$ 210,160	\$ 65,150	\$ 18,914	\$ 294,624	\$ 291,282	33.86%	40.16%	25.98%	\$ 98,623	\$ 116,972	\$ 75,687	\$ 291,282
Program Director	1	\$ 230,000	\$ 230,000	\$ 230,000	\$ 71,300	\$ 20,700	\$ 322,000	\$ 318,780	89.74%	3.70%	15.56%	\$ 257,385	\$ 11,807	\$ 49,588	\$ 318,780
Consults	18.1	\$ 5,985,911	\$ 5,925,174	\$ 5,056,557	\$ 1,199,436	\$ 455,090	\$ 6,711,083	\$ 6,643,972	0.00%	0.00%	100.00%	\$ -	\$ -	\$ 230,064	\$ 230,064
															\$ 2,025,372
															\$ 795,916
															\$ 3,818,684
															\$ 6,643,972

\$ (67,111)

Exhibit B2

South Louisiana Medical Associates Professionals Contract Spreadsheet

Primary Care	Positions	AMGA	AMGA + FTE	87% Salary	31% Fringe	9% Overtime	Total Salary	Total Salary, Fringe, O/H Less 1%	Resident Supervision	Admin	Patient Care	Resident Supervision	Admin	Patient Care	Salary
Internal Med.	1	\$ 203,375	\$ 203,375	\$ 166,768	\$ 51,698	\$ 15,009	\$ 233,475	\$ 231,140	71.54%	13.11%	15.36%	\$ 165,347	\$ 30,299	\$ 35,493	\$ 231,140
Infectious Disease	1	\$ 229,747	\$ 229,747	\$ 188,993	\$ 58,402	\$ 16,955	\$ 263,750	\$ 261,112	15.63%	16.52%	67.86%	\$ 40,799	\$ 43,130	\$ 177,183	\$ 261,112
Critical Care	1	\$ 268,250	\$ 268,250	\$ 219,965	\$ 68,189	\$ 19,797	\$ 307,951	\$ 304,871	39.13%	42.03%	18.84%	\$ 119,298	\$ 126,134	\$ 57,440	\$ 304,871
Pulmonary	1	\$ 271,529	\$ 271,529	\$ 222,854	\$ 69,023	\$ 20,059	\$ 311,715	\$ 308,598	39.15%	29.25%	31.60%	\$ 120,819	\$ 90,250	\$ 97,529	\$ 308,598
Internal Med.	1	\$ 203,375	\$ 203,375	\$ 166,768	\$ 51,698	\$ 15,009	\$ 233,475	\$ 231,140	0.00%	10.20%	89.80%	\$ 75,006	\$ 23,586	\$ 207,554	\$ 231,140
IM/Peds.	1	\$ 208,838	\$ 208,838	\$ 171,247	\$ 33,087	\$ 15,009	\$ 233,475	\$ 231,349	31.67%	23.38%	45.02%	\$ 75,006	\$ 55,484	\$ 106,858	\$ 231,349
IM/ER	1	\$ 203,375	\$ 203,375	\$ 166,768	\$ 51,698	\$ 15,009	\$ 233,475	\$ 231,140	47.93%	11.11%	88.89%	\$ 110,916	\$ 24,743	\$ 197,947	\$ 231,140
Family Practice	0.8	\$ 195,941	\$ 195,941	\$ 156,753	\$ 39,847	\$ 11,568	\$ 179,952	\$ 178,153	11.84%	14.47%	73.68%	\$ 21,097	\$ 25,785	\$ 131,270	\$ 178,153
Family Practice	1	\$ 195,941	\$ 195,941	\$ 156,753	\$ 39,847	\$ 11,568	\$ 179,952	\$ 178,153	0.00%	11.11%	88.89%	\$ 21,097	\$ 24,743	\$ 197,947	\$ 222,691
Pediatrics	1	\$ 212,812	\$ 212,812	\$ 174,506	\$ 34,097	\$ 15,706	\$ 244,308	\$ 241,865	14.55%	11.52%	73.92%	\$ 35,191	\$ 27,863	\$ 178,811	\$ 241,865
Neonatology	1	\$ 247,000	\$ 247,000	\$ 202,540	\$ 62,787	\$ 18,229	\$ 283,556	\$ 280,720	6.72%	0.00%	100.00%	\$ 19,854	\$ -	\$ 269,014	\$ 280,720
Ped Gastroenterologist	1	\$ 235,700	\$ 235,700	\$ 194,094	\$ 60,169	\$ 17,468	\$ 271,732	\$ 269,014	0.00%	0.72%	52.27%	\$ 113,169	\$ 2,225	\$ 126,471	\$ 269,014
Pediatrics	1	\$ 212,812	\$ 212,812	\$ 174,506	\$ 34,097	\$ 15,706	\$ 244,308	\$ 241,865	46.79%	0.72%	52.27%	\$ 113,169	\$ 2,225	\$ 126,471	\$ 241,865
OB/Gyn	1	\$ 295,245	\$ 295,245	\$ 242,101	\$ 75,051	\$ 21,789	\$ 338,941	\$ 335,532	59.48%	5.24%	25.27%	\$ 233,156	\$ 17,586	\$ 84,810	\$ 335,532
OB/Gyn	1	\$ 295,245	\$ 295,245	\$ 242,101	\$ 75,051	\$ 21,789	\$ 338,941	\$ 335,532	69.48%	5.24%	25.27%	\$ 233,156	\$ 17,586	\$ 84,810	\$ 335,532
OB/Gyn	0.8	\$ 295,245	\$ 295,245	\$ 242,101	\$ 75,051	\$ 21,789	\$ 338,941	\$ 335,532	69.48%	5.24%	25.27%	\$ 233,156	\$ 17,586	\$ 84,810	\$ 335,532
PA/IM	1	\$ 80,121	\$ 80,121	\$ 65,699	\$ 20,367	\$ 5,913	\$ 91,979	\$ 91,089	74.80%	7.32%	17.89%	\$ 68,109	\$ 6,663	\$ 16,287	\$ 91,089
NP, Peds	0.8	\$ 87,027	\$ 87,027	\$ 71,362	\$ 22,122	\$ 6,423	\$ 99,907	\$ 98,908	0.00%	7.25%	92.75%	\$ -	\$ 5,737	\$ 73,390	\$ 98,908
NP, Peds	1	\$ 87,027	\$ 87,027	\$ 71,362	\$ 22,122	\$ 6,423	\$ 99,907	\$ 98,908	2.09%	45.83%	52.08%	\$ 2,067	\$ 45,330	\$ 51,511	\$ 98,908
NP, PP	1	\$ 87,027	\$ 87,027	\$ 71,362	\$ 22,122	\$ 6,423	\$ 99,907	\$ 98,908	0.00%	4.46%	95.54%	\$ -	\$ 4,411	\$ 94,497	\$ 98,908
NP, PP	0.8	\$ 87,027	\$ 87,027	\$ 71,362	\$ 22,122	\$ 6,423	\$ 99,907	\$ 98,908	0.00%	0.85%	99.14%	\$ -	\$ 680	\$ 78,446	\$ 79,126
NP, PP	1	\$ 87,027	\$ 87,027	\$ 71,362	\$ 22,122	\$ 6,423	\$ 99,907	\$ 98,908	0.00%	0.00%	100.00%	\$ -	\$ -	\$ 98,908	\$ 98,908
Psychiatry	1	\$ 104,307	\$ 104,307	\$ 84,223	\$ 34,213	\$ 3,079	\$ 121,515	\$ 118,436	16.67%	0.00%	83.33%	\$ 41,391	\$ -	\$ 205,907	\$ 248,298
Psychology	0.4	\$ 87,027	\$ 87,027	\$ 71,362	\$ 22,122	\$ 6,423	\$ 99,907	\$ 98,908	0.00%	0.00%	100.00%	\$ -	\$ -	\$ 98,908	\$ 98,908
NP, Peds	1	\$ 87,027	\$ 87,027	\$ 71,362	\$ 22,122	\$ 6,423	\$ 99,907	\$ 98,908	0.00%	0.00%	100.00%	\$ -	\$ -	\$ 98,908	\$ 98,908
	25.6	\$ 5,191,678	\$ 4,996,046	\$ 4,096,758	\$ 1,259,849	\$ 368,708	\$ 5,724,855	\$ 5,657,606				\$ 1,818,067	\$ 607,443	\$ 3,242,096	\$ 5,657,606

Less 1% Budget Reduction \$ (87,249)

Exhibit B3

South Louisiana Medical Associates Professional Contract Breakdown

Surgical	Positions	AMGA	AMGA + FTE	82% Salary	31% Fringe	9% Overhead	Total Salary	Total Salary, Fringe, O/H less 1%	Resident Supervision	Admin	Patient Care	Resident Supervision	Admin	Patient Care	Total Salary
General Surgeon	1	\$ 316,184	\$ 316,184	\$ 259,271	\$ 80,374	\$ 23,334	\$ 362,979	\$ 359,349	41.32%	33.53%	25.14%	\$ 148,493	\$ 120,507	\$ 90,349	\$ 359,349
Medical Director	1	\$ 316,184	\$ 316,184	\$ 259,271	\$ 80,374	\$ 23,334	\$ 362,979	\$ 359,349	6.86%	90.99%	2.15%	\$ 24,651	\$ 326,972	\$ 7,726	\$ 359,349
General Surgeon	1	\$ 316,184	\$ 316,184	\$ 259,271	\$ 80,374	\$ 23,334	\$ 362,979	\$ 359,349	41.32%	33.53%	25.14%	\$ 148,493	\$ 120,507	\$ 90,349	\$ 359,349
Vascular Surgery	0.2	\$ 384,006	\$ 76,801	\$ 62,977	\$ -	\$ 5,668	\$ 68,645	\$ 67,958	41.32%	33.53%	25.14%	\$ 28,082	\$ 22,790	\$ 17,086	\$ 67,958
Cardiovascular Surgery	0.2	\$ 405,842	\$ 81,168	\$ 66,558	\$ -	\$ 5,990	\$ 72,548	\$ 71,823	41.32%	33.53%	25.14%	\$ 29,679	\$ 24,086	\$ 18,058	\$ 71,823
Wound Care	1	\$ 87,027	\$ 87,027	\$ 71,362	\$ 22,122	\$ 6,423	\$ 99,907	\$ 98,908	3.15%	26.38%	70.47%	\$ 3,116	\$ 26,092	\$ 69,700	\$ 98,908
Vascular Surgery	0.2	\$ 384,006	\$ 76,801	\$ 62,977	\$ -	\$ 5,668	\$ 68,645	\$ 67,958	41.32%	33.53%	25.14%	\$ 28,082	\$ 22,790	\$ 17,086	\$ 67,958
Anesthesia	1	\$ 352,625	\$ 352,625	\$ 289,153	\$ 89,637	\$ 26,024	\$ 404,814	\$ 400,765	24.76%	22.24%	53.00%	\$ 99,228	\$ 89,112	\$ 212,425	\$ 400,765
Anesthesia	1	\$ 352,625	\$ 352,625	\$ 289,153	\$ 89,637	\$ 26,024	\$ 404,814	\$ 400,765	24.76%	22.24%	53.00%	\$ 99,228	\$ 89,112	\$ 212,425	\$ 400,765
Anesthesia	1	\$ 352,625	\$ 352,625	\$ 289,153	\$ 89,637	\$ 26,024	\$ 404,814	\$ 400,765	24.76%	22.24%	53.00%	\$ 99,228	\$ 89,112	\$ 212,425	\$ 400,765
Anesthesia	0.4	\$ 352,625	\$ 141,050	\$ 115,661	\$ -	\$ 10,409	\$ 126,070	\$ 124,810	24.76%	22.24%	53.00%	\$ 30,902	\$ 27,752	\$ 66,155	\$ 124,810
Ortho	0.5	\$ 364,000	\$ 182,000	\$ 149,240	\$ 46,264	\$ 13,432	\$ 208,936	\$ 206,847	75.88%	0.00%	24.12%	\$ 156,955	\$ -	\$ 49,891	\$ 206,847
Ortho	0.5	\$ 364,000	\$ 182,000	\$ 149,240	\$ 46,264	\$ 13,432	\$ 208,936	\$ 206,847	75.88%	0.00%	24.12%	\$ 156,955	\$ -	\$ 49,891	\$ 206,847
Ortho PA	1	\$ 101,500	\$ 101,500	\$ 83,230	\$ 25,801	\$ 7,491	\$ 116,522	\$ 115,357	0.00%	0.00%	100.00%	\$ -	\$ -	\$ 115,357	\$ 115,357
Urology	1	\$ 254,997	\$ 254,997	\$ 209,098	\$ 64,820	\$ 18,819	\$ 292,737	\$ 289,809	26.03%	16.53%	57.44%	\$ 75,437	\$ 47,905	\$ 166,466	\$ 289,809
Urology	0.2	\$ 254,997	\$ 50,999	\$ 41,820	\$ -	\$ 3,764	\$ 45,583	\$ 45,127	26.03%	16.53%	57.44%	\$ 11,747	\$ 7,460	\$ 25,921	\$ 45,127
Urology PA	1	\$ 101,500	\$ 101,500	\$ 83,230	\$ 25,801	\$ 7,491	\$ 116,522	\$ 115,357	8.66%	5.93%	84.42%	\$ 9,886	\$ 7,990	\$ 97,379	\$ 115,357
Ophthalmology	0.6	\$ 310,368	\$ 186,221	\$ 152,701	\$ 47,337	\$ 13,743	\$ 213,781	\$ 211,644	23.81%	52.57%	23.62%	\$ 50,392	\$ 111,261	\$ 49,990	\$ 211,644
Ophthalmology	0.6	\$ 310,368	\$ 186,221	\$ 152,701	\$ 47,337	\$ 13,743	\$ 213,781	\$ 211,644	23.81%	52.57%	23.62%	\$ 50,392	\$ 111,261	\$ 49,990	\$ 211,644
Ophthalmology	0.2	\$ 310,368	\$ 52,074	\$ 50,900	\$ -	\$ 4,581	\$ 55,481	\$ 54,927	23.81%	52.57%	23.62%	\$ 13,078	\$ 28,875	\$ 12,974	\$ 54,927
Ophthalmology	0.2	\$ 443,827	\$ 88,765	\$ 72,768	\$ -	\$ 6,551	\$ 79,319	\$ 78,545	53.97%	0.00%	46.03%	\$ 42,391	\$ -	\$ 36,154	\$ 78,545
Retina specialist	13.8	\$ 443,827	\$ 3,665,552	\$ 3,169,752	\$ 835,782	\$ 285,278	\$ 4,290,812	\$ 4,247,904				\$ 1,306,519	\$ 1,273,585	\$ 1,667,800	\$ 4,247,904

\$ (42,908)

Exhibit B4

**South Louisiana Medical Associates Professional Contract Spreadsheet
Emergency Department**

Total Annual Contractual Amount	Resident Supervision	Admin	Patient Care	Resident Supervision	Admin	
	\$3,085,747	14.77%	20.51%			64.72%
Total Monthly Contractual Amount	\$257,146	14.77%	20.51%	64.72%	\$ 37,980	\$ 52,741

	365 days per year	247 work week days & 114 weekend+ holiday	Per Year
MD			
Provide 24 Hour Coverage	247	\$153/hr	\$ 1,360,476
Cover 3 shifts/day:(work week)	118	\$153/hr	\$ 433,296
Cover 2 shifts/day:weekend,holiday			
PA			
4 PA/day - 2 for each 12 hr shift	247	\$50/hr	\$ 592,800
	118	\$58/hr	\$ 328,512
			\$ 2,715,084
		82%	\$ 2,226,369
		31% Fringe	\$ 690,174
			\$ 2,916,543

9% Overhead \$ 200,373

Total	\$ 3,116,916
Less 1 % Budget Reduction	\$ (31,169)
Total E.D Contract	\$ 3,085,747

Patient Care
\$ 1,997,095

\$ 166,425

Exhibit B5

Internal Medicine Moonlighting

South Louisiana Medical Associates Professional Contract

Performance Statistics

Moonlighting	Hourly Reimbursement	Estimate	
	\$ 58/hr Psych	9% Overhead	\$ 352,590
	\$70/hr Medicine	Total Contract	\$ 31,733
	\$110/hr Cardiology	1% Reduction	\$ 384,323
		Total Moonlighting Contract	\$ 380,480

Exhibit B6

SLMA Supplemental

<u>Position</u>	<u>Specialty</u>	<u>Current Salary</u>	<u>FTE</u>	<u>Salary</u>	<u>31% Fringe</u>	<u>9% overhead</u>	<u>Total</u>
CRNA	Anesthesia	180,000	1	180,000	55,800	16,200	252,000
CRNA	Anesthesia	180,000	1	180,000	55,800	16,200	252,000
CRNA	Anesthesia	180,000	1	180,000	55,800	16,200	252,000
CRNA	Anesthesia	180,000	1	180,000	55,800	16,200	252,000
CRNA	Anesthesia	180,000	1	180,000	55,800	16,200	252,000
CRNA	Anesthesia	180,000	1	180,000	55,800	16,200	252,000
CRNA	Anesthesia	180,000	1	180,000	55,800	16,200	252,000
CRNA	Anesthesia	180,000	1	180,000	55,800	16,200	252,000
1,440,000	8	1,440,000	8	1,440,000	446,400	129,600	2,016,000

Nurse Practitioner Internal Medicine

93,327	1	93,327	28,931	8,399	130,658
93,327	1	93,327	28,931	8,399	130,658

<u>Position</u>	<u>Specialty</u>	<u>Current Salary</u>	<u>FTE</u>	<u>Salary</u>	<u>15% Fringe</u>	<u>9% overhead</u>	<u>Total</u>
Resident	Year 3	47,058	8	376,463	56,470	33,882	466,815
Resident	Year 2	45,369	8	362,952	54,443	32,666	450,060
Resident	Year 1	44,059	8	352,468	52,870	31,722	437,061
136,485	24	1,091,884	24	1,091,884	163,783	98,270	1,353,936

Total Amount of Supplemental

1,669,812	33	2,625,210	639,114	236,269	3,500,593
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Contracts Summary

SLMA:		
Emergency Dept	\$	3,085,747
Surgical	\$	4,247,904
Specialty Care	\$	6,643,972
Primary Care	\$	5,667,606
Moonlighting	\$	380,480
SLMA Supplemental	\$	3,500,593
	\$	23,526,303

EXHIBIT C
PERFORMANCE STANDARDS FOR CLINICAL SERVICES

Surgical

Attachment V

Performance Statistics

South Louisiana Medical Associates Professional Contract
 1

CFMS#693376

Positions

Specialty	Positions	Performance Statistics	Notes
Surgery			
General Surgery	1	Performance Measures are based on outpatient clinic visits.	8-12 outpatient clinic visits/day/provider-Surgery Services 4-6 outpatient clinic visits/day-Wound Care
General Surgery	1		
Thoracic Surgery	0.2		
Vascular Surgery	0.2		
Vascular Surgery	0.2		
Wound Care	1	80-120 outpatient clinic visits/month	
Ortho			
	0.5	480-600 outpatient clinic visits/month	12-15/outpatient clinic visits/day/provider
	0.5		
Ortho PA	1		
Urology			
Urologist	1	264-396 outpatient clinic visits/month	6-8/outpatient clinic visits/day/provider
Urologist	0.2		
Urology PA	1		
Ophthalmology			
	0.6	224-320 outpatient clinic visits/month	7-10/outpatient clinic visits/day/provider
	0.6		
	0.2		
	0.2		
Retina specialist	9.4		
Medical Director	1	Administrative	Medical Director hours are monitored using daily sign in sheet, verified by Hospital Administrator
Anesthesia			
	1	24 hour coverage.	Sign in sheets verified daily by Chabert employee, CRNA Supervisor, and reviewed monthly by Contract Monitor.
	1		
	1		
	0.4		

Attachment V

Performance Standards

South Louisiana Medical Associates Professional Contract

CFMS #693381

CFMS#693383

Sign in sheets verified daily by ED RN Supervisor and reviewed monthly by Contract Monitor.

5	Moonlighting			
	Hourly Reimbursement			
	\$ 58/hr Psych			
	\$70/hr Medicine			
	\$110/hr Cardiology			

Specialty		Performance Statistics		Attachment V	
South Louisiana Medical Associates Professional Contract		CFMS# 693379			
Specialty	Positions				
3					
Cardiology	1				
Cardiology NP or PA	1				
Cardiology -Cath Lab	0.8		32-40 cath per month		
Dermatology	0.4		48-64/outpatient clinic visits/month		
Gastroenterology	1		80-120 outpatient clinic visits/month		
Endocrinology	0.6		72-96/outpatient clinic visits/month		
Hematology/Oncology	1		160-200/outpatient clinic visits/month		
Radiology	1		75-100/day/provider		Based on Radiology Dept benchmarks
	1		4500-6000 studies/month		
	1				
	1.7				
Neurology	0.8		160-224/outpatient clinic visits/month		Benchmark clinic visits ? per day or ? per month per provider.
Neurology PA	0.8				
Pathology	1		48,000-52,000 blood bank and lab studies/month		Based on Pathology Benchmarks
	1				
	1				
Pulmonary CC	1		80-120/outpatient clinic visits/month		
Nephrology	1		80-120/outpatient clinic visits/month		
Program Director	1		GMS Program Director hours are monitored using daily sign-in sheet, verified by Hospital Administrator		
Consults			As Invoiced		
Ochsner Consultants	18.1				

Emergency Dept.		Performance Standards		Attachment V
South Louisiana Medical Associates Professional Contract		CFMS #693381		
4				Sign in sheets verified daily by ED RN Supervisor and reviewed monthly by Contract Monitor.
Provide 24 Hour Coverage		365 days per year	247 work week days & 114 weekend+ holiday	
MD				
Cover 3 shifts/day:(work week)	247	12 hrs/shift		
Cover 2 shifts/day:weekend,holiday	118	12 hrs/shift		
PA				
4 PA/day - 2 for each 12 hr.shift	247	988 shifts		
	118	472 shifts		

Primary Care		Performance Statistics			Attachment V	
South Louisiana Medical Associates Professional Contract				CFMS # 693378		
2	Primary Care			Performance Measures are based on outpatient clinic visits.		
Internal Med./Family Practice						
Positions						
IM	1			1856-2320 outpatient clinic visits/month	8-10/outpatient clinic visits/day/provider	
IM	1					
Infectious Disease	1					
IM/Peds	1					Based on benchmarks for visits per provider for full time clinic. Target modified to accommodate requirements of ACGME program for inpatient rounds, teaching rounds and overnight call for resident supervision.
IM/ER	1					
PA-IM	1					
Family Practice	1					
Family Practice	0.8					
Family Practice	1					
NP- FP	1					
NP- FP	0.8					
NP- FP	1					
Subtotal IM/FP	11.6					
Critical Care	1			Schedule with sign-in sheets	Critical Care Director hours are monitored using daily sign in sheet, verified by Hospital Administrator	
Pulmonary Director	1			Schedule with sign-in sheets	Pulmonary Director hours are monitored using daily sign in sheet, verified by Hospital Administrator	
Pediatrics						
Neonatologist	1			1160-1392 outpatient clinic visits/month	10-12/outpatient clinic visits/day/provider	
Gastroenterologist	1					Based on benchmarks for visits per provider for full time clinic. Target modified to accommodate requirements of ACGME program for inpatient rounds, teaching rounds and overnight call for resident supervision.
Pediatrician	1					
Pediatrician	1					
NP- Peds	0.8					
NP- Peds	1					
OB/Gyn						
	1			608-912 outpatient clinic visits/month	8-12-/outpatient clinic visits/day/provider	
	1					Based on benchmarks for ? visits per provider for full time clinic. Target modified to accommodate requirements of ACGME program for inpatient rounds, teaching rounds, and GYN surgery.
	1					
	0.8					
Psychiatry Director	1			Schedule with sign-in sheets	Psychiatry Director hours are monitored using daily sign in sheet, verified by Psychiatry Nursing Supervisor	
Psychology	0.4			Schedule with sign-in sheets	Sign in sheets verified daily by Chabert employee and reviewed monthly by Contract Monitor.	
NP- Psych	1			Schedule with sign-in sheets	Sign in sheets verified daily by Chabert employee and reviewed monthly by Contract Monitor.	
Total	25.6					